PO Box 246 • Old Saybrook, CT 06475 Tel: (860) 388-9112 • Fax: (860) 388-9377 www.ssmarinect.com

January 2019

Dear Valued Customers:

As we turn the calendar to 2019, S&S Marine wishes you a happy, healthy new year with fun filled boating days ahead.

During these winter months, the marina is open for service and warranty work, including repowering and system upgrades. As you consider preventative and general maintenance, know that we are a certified **YAMAHA** dealer and service provider. S&S Marine is also a **certified yacht** paint application center for **PULL** R. We are fully insured with commercial marine operators' legal liability and workers' compensation/employers' liability insurance. Please contact us with your needs.

Be sure to read our eblast featuring our boat of the week ("BOW") every Friday. S&S provides brokerage service, selling 90+ boats in 2018. Let us help you to sell yours! We sell the post boat line and represent century in the Northeast, a boat company established in 1928 that is recognized for its craftsmanship and value. We also represent the OXEAN dinghy line, manufactured by permetatables and continue to offer venture trailers. S&S is well networked and advertises in Yacht World; we welcome the opportunity to assist you with sales or purchases.

With the winter and spring boat show seasons approaching, S&S will be at the 50<sup>th</sup> Annual Hartford Boat Show (Expo Center at Mohegan Sun) on January 17-20, The New England Boat Show on February 9-17, The Miami Boat Show on February 14-18 and The Greenwich Boat Show on April 6-7, 2019. Look for us to guide you with boat sales, boat maintenance, storage, valet service and summer slips. You can always stop by our S&S storefront/shop and administrative office at 128 Essex Road and visit our marina at 18 Riverside Avenue in Old Saybrook. Connect to <a href="https://www.ssmarinect.com">www.ssmarinect.com</a> and follow us on Instagram. Our facilities are open Monday through Friday, 8 AM – 5 PM and Saturday mornings, 9 AM to noon. You will always find competitively priced marine parts and products and great deals on bottom paint and spring commissioning products. Please give us the opportunity to quote a price for you.

Enclosed is the 2019 Spring Commissioning Checklist, which offers a 15% discount for services paid in full by February 15<sup>th</sup>, 2019 –OR– a 10% discount for services paid in full by March 15<sup>st</sup>, 2019. Also, enclosed is the 2019 Riverside Slip & Valet Summer Contract. Boat valet is \$75 per foot for a limited time only: pre-paid by February 28<sup>th</sup>.

Thank you for your business.

Sincerely.

Scott S. Sundholm Founder/President S & S Marine, LLC

Enclosures: 2019 Spring Commissioning Checklist

2019 Riverside Slip and Valet Summer Contract



# SALES EVENT

OFFER VALID FROM JANUARY 1, 2019 - MARCH 31, 2019

For a Limited Time, Buy an Eligible New Yamaha 2.5 hp - 115 hp Four-Stroke Outboard and Get:

For a Limited Time, Buy an Eligible New Yamaha 150 hp - 300 hp Four-Stroke Outboard and Get:



| Eligible<br>Four-Stroke<br>Outboards Only** | Dealership Credit Toward<br>Purchase of Additional<br>Goods/Services* | + | 2-Year Y.E.S. Value<br>Based On MSRP | = | Total Value of<br>Credit & Y.E.S.<br>Benefits Combined |
|---|---|---|--------------------------------------|---|--|
| 115 HP                                      | \$500 based on MSRP   | + | Free! \$800 value                    | = | Free! <b>\$1,300</b> value                             |
| 60-90 HP                                    | \$400 based on MSRP   | + | Free! \$725 value                    | = | Free! <b>\$1,125</b> value                             |
| 30-50 HP                                    | \$350 based on MSRP   | + | Free! \$450 value                    | = | Free! \$800 value                                      |
| 20-25 HP                                    | \$300 based on MSRP   | + | Free! \$330 value                    | = | Free! \$630 value                                      |
| 9.9-15 HP                                   | \$250 based on MSRP   | + | Free! \$170 value                    | = | Free! \$420 value                                      |
| 2.5-8 HP                                    | \$200 based on MSRP   | + | Free! \$170 value                    | = | Free! \$370 value                                      |

| Eligible Four-Stroke<br>Outboards Only | 3-Year Ltd. Warranty<br>+ 3-Year Y.E.S. | 3-Year Y.E.S. Value<br>Based On MSRP |
|--|---|--------------------------------------|
| 250-300 HP V6                          | 6 Years Total                           | Free! <b>\$2,700</b> value           |
| 200-225 HP                             | 6 Years Total                           | Free! <b>\$2,250</b> value           |
| 150-175 HP                             | 6 Years Total                           | Free! \$1,500 value                  |

Add three years of Yamaha Extended Service (Y.E.S.) to your three-year Yamaha Limited Warranty.

#### See your authorized participating Yamaha Outboard Dealer today for details! Other restrictions and conditions may apply.

IN DEALER CREDIT

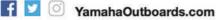
\*PROGRAM TERMS AND CONDITIONS: Consumer benefit for purchasing a new dinused, not previously warranty registered; eligible Yamaha 150hp to 300hp four-stroke outboard is a 36-month Yamaha Extended Service contract (choice offered in Florida is a 36-month Yamaha Limited Warranty). Consumer benefit for purchasing a new eligible Yamaha 2.5hp to 115hp four-stroke outboard is a credit based on MSRP toward the purchase of goods and/or services at the authorized participating dealer that sold the outboard, at no extra cost to consumer plus a 24-month Yamaha Extended Service contract (choice offered in Florida is a 24-month Yamaha Extended Service at the authorized participating dealer that sold the outboard, at no extra cost to consumer plus a 24-month Yamaha Extended Service contract (choice offered in Florida is a 24-month Yamaha Extended Service at the authorized participating dealer that sold the outboard, at no extra cost to consumer plus a 24-month Yamaha Extended Service at the authorized participating that the sold provided for one of the Service of the Service of the Service outboard dealer is not plus to the Service of the Service of the Service outboard dealer is not plus that the sold, PDI completed, delivered and warranty registered on YMBS by the dealer in encordance with Yamaha's promotion and warranty registration requirements during applicable dates. Applicable models may vary. Any new models introduced after December 1, 2018 are NOT eligible for this promotion. On model substitutions, extensions or rain checks will be allowed. Outboards sold or provided for commercial, camp, resort, guide, rental, promotional/demo, government agency, competition, tournament or sponsorship use are not eligible. This promotion cannot be used in conjunction with any other Yamaha offer. Some exceptions may apply. See authorized participating Yamaha dealer for complete details. Yamaha reserves the right to change or cancel this promotion at any time. Other restrictions and conditions apply.

REMEMBER to always observe all applicable boating laws. Never drink and drive. Dress properly with a USCG-approved personal floatation device and protective gear. © 2019 Yamaha Motor Corporation, U.S.A. All rights reserved









<sup>1</sup>Add two years of Yamaha Extended Service (Y.E.S.) to your three-year Yamaha Limited Warranty.

\*\*Applicable models may vary - not applicable for new models introduced after December 1, 2018.



## Riverside Slips & Valet - 2019 SUMMER CONTRACT -

|   |  |  |   | May 15 - October 15   |
|---|--|--|---|-----------------------|
| Owner's Name:   | Street:  |  |   |                       |
| City:   | State:   | Zip:   |   |                       |
| Home #:   | Work #:  | Cell #:  |   |                       |
| nsurance Provider/Expiration Date:_   | E-1  | Mail:  |   |                       |
| Boat Name:  |  |  | Year:   |                       |
| Лаke:   | LOA: (Length overall) includes pulpits & sv  | vim platforms:   | Beam:   | Height:               |
| Reg. / Doc. #:  | Pad Lock Combination / Key Location:   | d Lock Combination / Key Location:   |   | (Must have access)    |
| railer Make:  | License Plate  | : #:   |   |                       |
|   | nust also accompany this contract in order f   | or this contract to be   | accepted (p                                   | olease attach copy).  |
| Please check one: Trailer Storage   |  |  |   | \$ 350.00             |
|   | _Slip #  |  |   | THE SECURITY SHOPE OF |
| 26' Slip (boats to 30')   |  |  |   |                       |
|   | Slip#  |  |   |                       |
|   | Slip#  |  |   |                       |
| Outside Valet Storage   |  | x \$90.00 \$   |   |                       |
|   | Boat Length  |  |   |                       |
|   | d confirmed only upon receipt of signed contra<br>\$ 500.00, which is due no later than October  |  |   |                       |
| 1st 2019. All work will be halted us billing. There will be no refunds **** For 5% Discount - Cash or Fee: \$   | on deposits. All deposits will be applied to Check Only - Paid in full by January 1st 201 PLEASE COMPLETE FORM - SIC 5%Discount: \$ Total: \$ Deard #:   | ental charge will be adoppen balances first.  9 - Account Must Bean AND RETURN  1.75% Environmental posit: \$  | ded to all store Current*  Charge: \$_ Balanc | orage and service     |
| Ist 2019. All work will be halted use billing. There will be no refunds  See: \$  | on deposits. All deposits will be applied to Check Only - Paid in full by January 1st 201 PLEASE COMPLETE FORM - SIC 5%Discount: \$ Total: \$ De   | ental charge will be adoppen balances first.  9 - Account Must Bean AND RETURN  1.75% Environmental posit: \$  | ded to all store Current*  Charge: \$_ Balanc | orage and service     |
| st 2019. All work will be halted use illing. There will be no refunds *** For 5% Discount - Cash or Fee: \$   | on deposits. All deposits will be applied to Check Only - Paid in full by January 1st 201 PLEASE COMPLETE FORM - SIC 5%Discount: \$ Total: \$ Deposite the digit CVV2 #: (located E:   | ental charge will be adoppen balances first.  9 - Account Must Best NAND RETURN  1.75% Environmental posit: \$ | ded to all store Current*  Charge: \$_ Balanc | orage and service     |
| 1st 2019. All work will be halted ubilling. There will be no refunds *** For 5% Discount - Cash or  Fee: \$ 6.35% CT Sales Tax: \$ Check #: Or Credit Card: Visa / Master Ca Billing Zip Code: TI | control the account is current. A 1.75% environment on deposits. All deposits will be applied to Check Only - Paid in full by January 1st 2017  PLEASE COMPLETE FORM - SICE 5%Discount: \$  Total: \$ | ental charge will be adoppen balances first.  9 - Account Must Best AND RETURN  1.75% Environmental eposit: \$ | ded to all store Current * Charge: \$_ Balanc | ee: \$                |

TERMS: Deposits will be applied to any open balances first. Any balance owed is due when bill is rendered. A 1.5% finance charge will be added to all accounts 30 days past due (18% per year) plus attorney's fees

due (18% per year) plus attorney's fees.

RETURN POLICY: Items may be returned within 30 days of purchase. Merchandise must be unused and in its original packaging. A 15% restocking fee will be charged for all

electronics orders. Special and custom orders are nonrefundable.

DISCLAIMER: Some services may need to be subcontracted through the marina where the boat is located, depending upon terms and conditions of your contract. These conditions may void discounts provided by S & S Marine, LLC. All rights are reserved to make changes at any time, without notice, to prices, specifications, and offerings.

This offer may not be combined with other promotions.



### **3 Great Reasons To Tend To Your Boat Needs Now**

## Boat Valet \$75 per ft

#### We're Keeping The Price LOW!

- Pricing only valid if reserved this winter. Call TODAY!
- · Great service at a great price!
- · Cost effective slip alternative
  - · Power & water at launch
    - · Rinse at haul
    - Remove barnacles
    - · Safe storm shelter

**Reason #1** 

## VENTURE

## Bunk Trailers

#### **Guaranteed BEST Price!**

- We'll meet or beat any authorized dealer's price on Venture Trailers.
- We want your trailer business call us last to give us an opportunity to beat your best deal.

Limited time offer this month Insane BONUS: FREE Spare tire & rim w/ orders over 3k

**Reason #2** 

## 50% Off Bottom Jobs

#### Reg. \$200 per ft NOW \$100 Per ft

- Includes blasting, filling and fairing, barrier coat and ablative paint coat.
  - Factory trained Awlgrip and Interlux Dealer • PropSpeed Protector Dealer as well.
- Heated facility to get it done this winter. Be ready to launch early spring!

**Reason #3** 



#### Take 15% off services paid in full by February 15<sup>th</sup>!!!

-or-

#### Take 10% off services paid in full by March 15<sup>th</sup>!!!

- 1. Please select the services you are interested in.
- Call, fax, or e-mail us with your selections so we can prepare a personalized quote for you with specific pricing for your vessel.
- 3. Then complete the form with the pricing provided from us. Please mail or fax completed form to us with appropriate payment.

  Please Note: Materials will be billed separately once the job is completed (early payment discounts are not available for materials).

#### WORK REQUESTED: MECHANICAL □ O/B, I/O or I/B □ Gas or Diesel □ FWC or RAW \$200.00 per engine Price:\$ ☐ Change Oil in Drive(s) 1 or 2 ☐ Grease Bearings & Reinstall 1 or 2 \$115.00 per hr. Price to Be Billed Upon Completion: \$ \$115.00 per hr. Price to Be Billed Upon Completion: \$ □ Specify: \$100.00 per gen. Price:\$ Oil & Filter Change Yes No ☐ Engine(s) 1 or 2 ☐ Generator \$115.00 per hr. Price to Be Billed Upon Completion: \$\_\_\_\_\_ Transmission Fluid & Filter Change Engine(s) 1 or 2. Yes No \$115.00 per hr. ☐ Specify: Price to Be Billed Upon Completion: \$ ☐ Engine(s) 1 or 2 ☐ Generator \$115.00 per hr. Price to Be Billed Upon Completion: \$ Specify: \$115.00 per hr. Price to Be Billed Upon Completion: \$ Belts & Pulleys – Inspect/Replace Yes No

Specify:\_\_\_\_

\$115.00 per hr.

Price to Be Billed Upon Completion: \$\_\_\_\_

| Flush and Fill Cooling System   | Yes   | No   |
|---|---|--|
| ☐ Engine(s  | ) 1 or 2 □ Generator \$115.0  |  |
|   | Price to Be Billed Upon Completion:\$   |  |
| Change Water Dump Immellan  | Vac   | No   |
| Change Water Pump Impeller  | ) 1 or 2  |  |
| _ Zngmv(o   | Price to Be Billed Upon Completion:\$   |  |
|   | <b>1</b>  | - VA   |
| Replace Engine Zincs.   |   |  |
|   | 1 or 2  |  |
|   | Price to Be Billed Upon Completion: \$_   |  |
| Steering System – Inspect/Purge Air   | Yes   | No   |
| Specify:  | \$115.0   | 00 per hr.   |
| ***   | \$115.0<br>Price to Be Billed Upon Completion: \$_  | ·  |
|   |   |  |
| Batteries - Install/Reconnect (Load Test, Filled w/ Water, C  |   |  |
| □ Specify:  | \$115.0<br>Price to Be Billed Upon Completion: \$_  | o per nr.  |
|   | Thee to be blined opon completion. s_   |  |
| Commission Water Systems (Check/Change Filtration If N  | ecessary)Yes  | No   |
| Fresh Water   Raw Water   | <b>\$115.0</b>  | 0 per hr.  |
|   | Price to Be Billed Upon Completion: \$_   |  |
| G   | L ICN   | N  |
| Commission Sanitation System(s) 1 or 2 (Check/Change Fi   | ilitation if Necessary) Yes   | No<br>O ner hr   |
| □ Speeny  | \$130.0<br>Price to Be Billed Upon Completion: \$_  | o per m.   |
|   |   |  |
| Commission Air Conditioning System(s) 1 or 2 (Check/Ch  |   |  |
| □ Specify:  | \$130.0   | 00 per hr.   |
|   | Price to Be Billed Upon Completion: \$_   |  |
| Fire Extinguisher/Halon System – Test/Certification   | Ves   | No   |
| The Extinguisher Haion System - Test Certification  |   |  |
|   |   |  |
| □ Specify:  |   | 00 per hr.   |
| □ Specify:  | \$115.0<br>Price to Be Billed Upon Completion: \$_  | 00 per hr.   |
| □ Specify:  | \$115.0<br>Price to Be Billed Upon Completion: \$_  | No   |
| □ Specify:  | \$115.0<br>Price to Be Billed Upon Completion: \$_  | 00 per hr.   |
| □ Specify:  | \$115.0<br>Price to Be Billed Upon Completion: \$_  | No   |
| ☐ Specify:  Life Raft – Service/Re-Install  ☐ Specify:  ☐ Specify:  ☐ Specify:  | \$115.0 Price to Be Billed Upon Completion: \$ Yes \$115.0 Price to Be Billed Upon Completion: \$ Yes | No Do per hr. No Do per hr.  |
| ☐ Specify:  Life Raft – Service/Re-Install  ☐ Specify:  ☐ Specify:  ☐ Specify:  | \$115.0 Price to Be Billed Upon Completion: \$ Yes \$115.0 Price to Be Billed Upon Completion: \$ Yes | No Do per hr. No Do per hr.  |
| ☐ Specify:  Life Raft – Service/Re-Install  ☐ Specify:  ☐ Specify:  ☐ Specify:  | \$115.0 Price to Be Billed Upon Completion: \$  Yes \$115.0 Price to Be Billed Upon Completion: \$    | No Do per hr. No Do per hr.  |
| ☐ Specify:  Life Raft – Service/Re-Install.  ☐ Specify:  ☐ Specify:  ☐ Specify:  ☐ Specify:  ☐ Specify:   | \$115.0 Price to Be Billed Upon Completion: \$ Yes \$115.0 Price to Be Billed Upon Completion: \$ Yes | No Do per hr. No Do per hr.  |
| □ Specify:  Life Raft – Service/Re-Install.  □ Specify:  River Run/Sea-Trial Vessel.  Specify:  BOTTOM  | \$115.0 Price to Be Billed Upon Completion: \$  | No 00 per hr. No 00 per hr. No 00 per hr.  |
| Life Raft – Service/Re-Install  | \$115.0 Price to Be Billed Upon Completion: \$  | No 00 per hr.  No 00 per hr.  No 00 per hr.  No 00 per hr.   |
| □ Specify:  Life Raft – Service/Re-Install.  □ Specify:  River Run/Sea-Trial Vessel.  Specify:  BOTTOM  | \$115.0 Price to Be Billed Upon Completion: \$  | No 00 per hr. No 00 per hr. No 00 per hr.  |
| Life Raft – Service/Re-Install  Specify:  River Run/Sea-Trial Vessel  Specify:  BOTTOM  New Economy Option Touchup Bottom Paint  Prep/Paint Bare Spots, Paint P | \$115.0 Price to Be Billed Upon Completion: \$  | No No no per hr.  No no per hr.  No no per hr.  No no per hr.  |
| Life Raft – Service/Re-Install  | \$115.0 Price to Be Billed Upon Completion: \$  | No No No per hr.  No No no per hr.  No no per hr.  No No so per ft.  |
| Life Raft – Service/Re-Install  Specify:  River Run/Sea-Trial Vessel  Specify:  BOTTOM  New Economy Option Touchup Bottom Paint  Prep/Paint Bare Spots, Paint P | \$115.0 Price to Be Billed Upon Completion: \$  | No No No No per hr. No No per hr. No No per ft. No on per ft.  |
| Life Raft – Service/Re-Install  Specify:  River Run/Sea-Trial Vessel  Specify:  BOTTOM  New Economy Option Touchup Bottom Paint  Prep/Paint Bare Spots, Paint P | \$115.0 Price to Be Billed Upon Completion: \$  | No No No OD per hr. No No DO per hr. No No SO per ft. No OD per ft. OD per ft.                                 |
| Life Raft – Service/Re-Install  Specify:  River Run/Sea-Trial Vessel  Specify:  BOTTOM  New Economy Option Touchup Bottom Paint  Prep/Paint Bare Spots, Paint P | S115.0 Price to Be Billed Upon Completion: \$   | No No No O per hr. No O per hr. No No O per hr. No O per ft. No O per ft. O per ft.                            |
| Life Raft – Service/Re-Install  Specify:  River Run/Sea-Trial Vessel  Specify:  BOTTOM  New Economy Option Touchup Bottom Paint  Prep/Paint Bare Spots, Paint P | S115.0 Price to Be Billed Upon Completion: \$   | No No No OD per hr. No No DO per hr. No No SO per ft. No OD per ft. OD per ft.                                 |
| Life Raft – Service/Re-Install  | S115.0 Price to Be Billed Upon Completion: \$   | No No No O per hr. No No O per hr. No No O per ft. No O per ft. O per ft.                                      |
| Life Raft – Service/Re-Install  | S115.0 Price to Be Billed Upon Completion: \$   | No No No O per hr. No No O per hr. No O per ft. No O per ft. No O per ft. No No                                |
| Life Raft – Service/Re-Install  | S115.0 Price to Be Billed Upon Completion: \$   | No No No O per hr. No No O per hr. No O per ft. No O per ft. No O per ft. No No                                |
| Life Raft – Service/Re-Install  | \$115.0 Price to Be Billed Upon Completion: \$  | No No No No No Per hr. No No O Per hr. No No O O Per ft. No O O Per ft. No |
| Life Raft – Service/Re-Install  | \$115.0 Price to Be Billed Upon Completion: \$  | No No No No No on per hr.  No on per hr.  No on per hr.  No on per ft. No on per ft. On per hr.  No No No      |
| Life Raft – Service/Re-Install  | \$115.0 Price to Be Billed Upon Completion: \$  | No No No No No Per hr. No No O Per hr. No No O O Per ft. No O O Per ft. No |
| Life Raft – Service/Re-Install  | S115.0 Price to Be Billed Upon Completion: \$   | No No No No No So per hr.  No  |
| Life Raft – Service/Re-Install.    Specify:   Specify:   Specify:   Specify:   Specify:   Specify:   BOTTOM   | S115.0 Price to Be Billed Upon Completion: \$   | No No No No Oper hr. No No Oper hr. No                                     |
| Life Raft – Service/Re-Install  | \$115.0 Price to Be Billed Upon Completion: \$  | No No No No No So per hr.  No  |

|  |   | Yes  | No      |
|--|---|--|---------|
| Recondition                            | $\square$ Dyno                          | PropSpeed Coating  |         |
|  |   | →Quoted Price:\$   |         |
|  |   |  |         |
| Bow Thruster - External Service (An    | ti-Fouling Coating                      | g/Replace Zincs) Yes   | No      |
| □ Speci                                | ify:                                    | <b>\$115.00</b>  | per hr. |
|  |   | \$115.00<br>Price to Be Billed Upon Completion: \$   | 101     |
|  |   | ,  |         |
| Cutlass Bearing - Check/Replace        |   | Yes  | No      |
| Spec                                   | ify:                                    | \$115.00<br>Price to Be Billed Upon Completion: \$   | per hr. |
|  |   | Price to Be Billed Upon Completion: \$   |         |
|  |   |  |         |
| Seacocks - Inspect/Lube                |   | Yes  | No      |
| Speci                                  | ifv                                     | \$115.00   | ner hr  |
| Speci                                  |   | \$115.00<br>Price to Be Billed Upon Completion: \$   | per m.  |
|  |   | Thee to be bined open completion.  |         |
| External Strainers - Service/Clean Or  | nt                                      | Yes  | No      |
| External Strainers – Service/Clean Of  | i6                                      | \$115.00   | nor hr  |
| Speci                                  | шу                                      | \$115.00<br>Price to Be Billed Upon Completion: \$   | per m.  |
|  |   | Price to be bined Opon Completion. s   |         |
| Pagarate CC P 191 C G 1                |   | V.   | NT.     |
| PSS/Stuffing Box/Shaft Seals           | • |  | No ,    |
| Speci                                  | ify:                                    | \$115.00<br>Price to Be Billed Upon Completion: \$   | per hr. |
|  |   | Price to Be Billed Upon Completion: \$   |         |
|  |   |  |         |
|  |   | Yes  |         |
| Spe                                    | cify:                                   | \$115.00 Fla   | at Rate |
|  |   | Price:\$_  |         |
|  |   |  |         |
| Raise Enclosure/Canvas                 |   | Yes  | No      |
| Speci                                  | ify:                                    | \$115.00   | per hr. |
|  | EQ.                                     | \$115.00<br>Price to Be Billed Upon Completion: \$   | 8       |
|  |   |  |         |
| DETAILING                              |   |  |         |
|  |   | Yes  | No      |
| 8                                      |   | ☐ Compounding Hull \$13.00   |         |
| ☐ Wax Hull (35' and Under): \$13.50    | ) per ft                                | □ Wax Hull (36' to 55'): \$15.50   |         |
| wax fran (35 and onder). \$15.50       | per it.                                 | Price:\$   |         |
|  |   | 11100.5  |         |
| Super Structure Detailing _ e g Abox   | e Dub Dail (S S )                       | Yes  | No      |
| Super Structure Detaining – e.g. Abov  | C Ruo Ran (3.3.)                        | mpounding Super Structure \$17.00  | por ft  |
| Way C C (Everyon 25' and Under         |   |  |         |
|  |   | □ Wax S.S. (Express 36' to 55'): \$15.50   |         |
|  |   | □ Wax S.S. (Bridge 36' to 55'): \$17.50  |         |
| ☐ Wax S.S. (MY 35' and Under):         | \$17.50 per ft.                         |  |         |
|  |   | Price:\$   |         |
|  |   | 190050   | 1202    |
|  |   | Yes  |         |
| ☐ Heavy Wash of Hull/Super Structu     | re, Dress Structur                      |  |         |
|  |   | Price:\$_  |         |
|  |   |  |         |
| Clean/Polish Metal                     |   | Yes  | No      |
|  | ☐ Stainless                             | ☐ Aluminum ☐ Outriggers \$115.00   | per hr. |
|  |   | Price to Be Billed Upon Completion:\$  |         |
|  |   | 74 (2005) 10 (10 (2005) |         |
| Exterior Wash/Dry                      |   | Yes  | No      |
| ************************************** |   | ☐ Bi-Weekly ☐ Monthly \$115.00   |         |
|  | comi                                    | Price to Be Billed Upon Completion:\$  |         |
|  |   | The to be blied open completion.   |         |
| Interior Cleaning                      |   | Yes  | No      |
| menor creaming                         |   | ☐ Bi-Weekly ☐ Monthly \$115.00   |         |
|  | U W CCKIY                               |  |         |
|  |   | Price to Be Billed Upon Completion:\$  |         |
| Steem Cleaning County W. L. L.         |   |  | NI.     |
|  |   | Yes  |         |
| ☐ Interior Carpe                       | ets $\square$ Exte                      | erior Carpets Upholstery \$115.00  | per hr. |
|  |   | Price to Be Billed Upon Completion:\$  |         |

| Isinglass/Plastic, Canvas, & Sail Cleaning and Re-Stitching   Clean/Polish Glass  Clean Fabric/Water   |  |
|--|--|
| GENERAL REPAIRS  ***We Work With All Major Insurance Companies***  |  |
| Fiberglass/Gelcoat/Paint (Awl-grip/Imron)  |  |
| □ Specify:   | \$135.00 per hr. Price to Be Billed Upon Completion:\$                       |
|  | Price to Be Billed Upon Completion:\$  |
| Shipwright/Carpentry   |  |
| □ Specify:   | \$135.00 per hr.   |
| (SE) 50-7  | \$135.00 per hr. Price to Be Billed Upon Completion:\$                       |
| D ID I I O D CIGO ID I   | Y N  |
| Boat Restoration & Refit/Structural Repairs  | \$135.00 per hr.   |
| □ specify.   | \$135.00 per hr. Price to Be Billed Upon Completion:\$                       |
|  |  |
| Electronics Installations.   | Yes No   |
| ☐ Specify:   | \$130.00 per hr. Price to Be Billed Upon Completion:\$                       |
|  | Price to Be Billed Upon Completion:s   |
| Electrical Work  | Yes No   |
| ☐ Specify:   | \$130.00 per hr.   |
|  | Price to Be Billed Upon Completion:\$  |
| D.: Level  | V. N   |
|  | Dil □ Sand & Varnish \$130.00 per hr.  Price to Be Billed Upon Completion:\$ |
| Striping & Lettering.  □ Paint Boot Top □ Change Vinyl□ Remove Na  | me   |
| Engine Room Detailing/Painting   |  |
| □ Specify:   | \$130.00 per hr.   |
| Schedule Now – Bottom Needs to Be Blasted In Fall<br>Bottom Blasting & Barrier Coating   |  |
| Note: Bilge Plugs Will Be Left Out, Unless "   | WE" Are Launching Your Vessel.   |
| Check All Bilge Pumps & Float Switches - (Mandatory on A Does Not Guarantee Operation)   | Yes No   |
| □ Specify:   | \$115.00 per hr. Price to Be Billed Upon Completion:\$                       |
| ADDITIONAL WORK:   |  |
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#### PLEASE COMPLETE FORM - SIGN AND RETURN

| Owner's Name(s):                |                        | Street:            |  |
|---------------------------------|------------------------|--------------------|--|
| City:                           | State:                 | _ Zip:             | E-Mail:  |
| Home Number:                    | 5"                     | Cell Pho           | ne:  |
| Boat Name:                      |                        |                    | ation:   |
| Boat Length: Ke                 |                        | Key Loca           | ation:   |
| Anticipated Launch Da           | ite:                   |                    |  |
| Total of Services:              | <b>s</b>               |                    |  |
| Γake 15% Discount:              | \$                     | (Pa                | id in Full by February 15 <sup>th</sup> , 2019)              |
| or- Take 10% Discount:          | \$                     | ( <u>Pa</u>        | id in Full by March 15th, 2019)                              |
| ub Total:                       | \$                     | 2                  |  |
| uel, Environmental, etc.        |                        |                    |  |
| Surcharges: 1.75%:              | \$                     |                    |  |
| Payment in Full Amount:         | \$                     |                    |  |
|                                 |                        |                    |  |
| Check #:                        | Pa                     | - 12               |  |
| r Credit Card: Visa / Mast      | ter Card #:            |                    | Exp. Date:   |
| illing Zip Code:                | _ Three digit CVV      | 2 #:               | (located on back of credit card)                             |
|                                 |                        |                    |  |
| AUTHORIZATION SIGNAT            | ΓURE:                  |                    | Date:  |
|                                 | (For S &               | S Marine to Charg  | ge Your Credit Card)   |
|                                 |                        |                    | ONDITIONS Attached To This gning. Please Contact Us With Any |
| IGNED:                          |                        |                    | Date:  |
| Have Read And Hereby Agree To   | Abide By All The Con   | ditions Stated Her | ein And Request That The Work Indicated                      |
| bove Be Performed. I Understand | That Service Work Is I | 'erformed In Sequ  | ence Of Receipt.   |
| Office Use: Received:           | / / Init               | ials:              | ▲ Work Order #:  |
| -000                            |                        | FECOSINA .         |  |
| - app                           |                        |                    |  |
| TO TO                           |                        | We V               | Work With  |
|                                 | - 41                   | I Mai              | or Insurance   |
| Son Carry                       |                        |                    |  |
|                                 |                        | Coi                | mpanies 💎  |
|                                 |                        |                    |  |
|                                 |                        | 100                |  |

TERMS: Deposits will be applied to any open balances first. Any balance owed is due when bill is rendered. A 1.5% finance charge will be added to all accounts 30 days past due (18% per year) plus attorney's fees.

<u>RETURN POLICY:</u> Items may be returned within 30 days of purchase. Merchandise must be unused and in its original packaging. A 15% restocking fee will be charged for all electronics orders. Special and custom orders are nonrefundable.

DISCLAIMER: Some services may need to be subcontracted through the marina where the boat is located, depending upon terms and conditions of your contract. These conditions may void discounts provided by S & S Marine, LLC. All rights are reserved to make changes at any time, without notice, to prices, specifications, and offerings. This offer may not be combined with other promotions.

GENERAL CONDITIONS AND YARD RULES: These rules may be amended, extended or repealed at any time without notice at the discretion of the Management. All repair orders given over the phone are binding to this contract.

- 1. LANDLORD reserves the right to assign dock space, but all efforts consistent with good business practices and the rights and desires of other Tenants will be exercised in an effort to assign dock space desired by the TENANT.
- 2. The LANDLORD reserves the right to lease or refuse to lease to person for any good or pertinent reason.
- 3. It is agreed between both parties that the TENANT shall not assign, transfer or permit the use of assigned space to any other party without written consent of the LANDLORD.
- 4. TENANT agrees that reasonable and customary use will be made of the docks and facilities covered hereby, and that no unnecessary wear and tear, disturbance, nuisance, rubbish or garbage will be permitted on the dock or premises, and that the TENANT will keep dock and premises covered hereby free and clear of gear, tackle and all other obstructions and further agrees to throw nothing, including treated and or untreated effluent or sewage from heads or holding tanks in the harbor or basin.
- 5. Any infraction of the rules and regulations contained herein or as posted in the office by the LANDLORD shall, at the option of the LANDLORD cancel this lease agreement upon ten (10) days' notice and the TENANT shall remove his boat from the harbor and premises.
- 6. If TENANT desires to dock a boat other than the one described within said TENANT must first secure permission of the LANDLORD and pay any additional fees as applicable.
- 7. The use of Harbor or Marina electrical outlets for the operation of power tools, battery chargers, welders, air conditioners, heating units, etc. are prohibited except by special permission.
- 8. The LANDLORD cannot and does not guarantee the continuity of electrical service where provided.
- 9. The use of torches or open flame, inflammable or toxic removers, or any other hazardous equipment is prohibited.
- 10. The LANDLORD will not be responsible for delays in hauling, launching, winter lay-up or commissioning, occasioned by inclement weather or any other circumstances beyond its control.
- 11. A TENANT may work on his own boat if such work does not interfere with the rights, privileges and safety of other persons or property. The LANDLORD shall reserve the right to require any outside mechanic, craftsman or any other persons performing any work on TENANT'S boat while in or on the premises of LANDLORD to first provide LANDLORD or his yard manager with a standard certificate of workman's compensation and liability insurance coverage in the amount of 5 million dollars in order to protect the health, safety, welfare and property of other Tenants. Failure to meet these requirements would require that TENANT'S boat be removed from the premises of LANDLORD for repairs. Bottom painting sanding or work that will allow debris to fall to the ground must be protected by placing plastic sheets under the boat. This plastic must be disposed of on a daily basis; sand blasting or spray painting is prohibited.
- 12. Rent on space is DUE AND PAYABLE per contract.
- 13. TENANT duly authorizes LANDLORD, its agents or employees to move and/or operate TENANT'S boat during the making of repairs or for normal marine operations solely at TENANT'S risk.
- 14. It is UNDERSTOOD AND AGREED that no boat is to be removed from its space unless and until all charges for space rental, service and/or materials have been paid in full.
- 15. TENANT AGREES THAT IN THE EVENT SUIT IS BROUGHT IN BEHALF OF THE LANDLORD AGAINST TENANT TO COLLECT AMOUNTS DUE OR TO BECOME DUE HEREUNDER, OR TO ENFORCE ANY APPROPRIATE MARITIME OR OTHER LIENS, THE TENANT SHALL PAY THE LANDLORD'S REASONABLE ATTORNEY FEES FOR SUCH SUIT OR COLLECTION PLUS COSTS AT PROVIDED BY LAW.
- 16. In the event TENANT fails to remove his boat and property from the space rented to TENANT at the termination of the space rental term as defined in contract of this agreement. LANDLORD may as its solo option (1) charge to TENANTS account rent daily on a prorated basis for each day or portion thereof the space is occupied; (2) avail itself of the remedies provided for in paragraph eighteen (18); and (3) avail itself of any other remedy available to LANDLORD under the law.

  17. If TENANT becomes delinquent in rental payments, the LANDLORD shall have the right to take over the property of the TENANT and to secure the property to the space occupied, or to store it in any other location. Space made vacant by the removal of property of the TENANT may then be rented to another tenant at the discretion of the LANDLORD.
- 18. INSURANCE: TENANT agrees that he will keep the boat fully insured with complete marine insurance, including hull coverage and indemnity and/or liability insurance. THE LANDLORD DOES NOT CARRY INSURANCE covering the property of the TENANT. THE LANDLORD WILL NOT BE RESPONSIBLE for any injuries or property damage resulting, caused by, or growing out of the use of dock or harbor facilities; that the TENANT RELEASES AND DISCHARGES THE LANDLORD from any and all liability from loss, injury (including death), or damages to persons or property sustained while in or on the facilities of LANDLORD, including fire, theft, vandalism, windstorm, high or low waters, hail, rain, ice, collision or accident, or any other Act of God, whether said boat is being parked or hauled by an Agent of LANDLORD or not.
- 19. Operation of the boat shall be restricted to TENANT'S SIGNATORY TO THIS AGREEMENT unless otherwise specified IN WRITING herein.
  20. TENANT shall provide LANDLORD with a set of main door or hatch and ignition keys. The boat will be entered by LANDLORD only for the periodic inspection or for emergency service.
- 21. IN CASE OF AN EMERGENCY, as determined by LANDLORD, the LANDLORD shall be authorized to move the subject boat, if possible and practical to a safer area to protect the boat, property or general welfare if boat is unattended and TENANT cannot be reached. However, UNDER NO CIRCUMSTANCES is LANDLORD under any obligation to provide this service. Any costs incurred by LANDLORD shall be billed at the yard rate or as posted in the office. TENANT agrees to indemnity and hold harmless from any and all liability, loss or damage caused by or to the subject boat which may arise out of failure of the TENANT to move the boat, the inability of the LANDLORD to reach the TENANT, or by the movement of the boat by the LANDLORD. In general, the TENANT shall be solely responsible for any emergency measures.
- 22. DRY STORAGE SURVEY AND INSPECTION: The TENANT authorizes the LANDLORD to thoroughly survey the boat for fire hazards at hauling or prior to moving to dry storage. TENANT understands that this regulation is formulated, enforced and conducted solely for the protection for the TENANT. The promulgation and enforcement of those rules and regulations, the conducting of the survey, the failure to acquire or fully perform a survey with respect to other TENANT(S) will not subject the LANDLORD to any duty or liability to the TENANT with respect to fire or explosion prevention or detection in general, any survey will be solely at the discretion of the LANDLORD.
- 23. DRY STORAGE PROTECTIVE COVERING: The TENANT assumes full responsibility for providing adequate covering to protect the boat from any and all perils and for the proper maintenance of such covering while the boat is on or in the premises of the LANDLORD. If during windstorms a cover blows off a TENANT'S boat the LANDLORD will dispose of the cover at the expense of the TENANT.
- 24. REMOVAL OF PERSONAL PROPERTY: The TENANT should remove any personal property from the boat prior to dry storage. IT IS UNDERSTOOD AND AGREED THAT LANDLORD WILL NOT BE RESPONSIBLE FOR ANY ITEMS OF PERSONAL PROPERTY LEFT IN THE BOAT.
- 25. BOAT SINKING: In the event TENANT'S boat shall for any reason sink while berthed in a slip at dockside or while otherwise occupying marina waters used by customers of LANDLORD, LANDLORD may if TENANT cannot be contacted immediately and if said sunken boat constitutes a safety or water navigation hazard to other boaters, take immediate steps to raise and remove and/or repair said boat, all costs shall be at TENANT'S expense.
- 26. ENTIRE AGREEMENT: This agreement contains the entire understanding between the TENANT and the LANDLORD and no other representation or inducement, verbal or written, has been made which is not contained in this agreement. LANDLORD and TENANT agree that if any paragraph or provision violates the law and is unenforceable the rest of the contract will be valid.
- 27. Dinghies and rubber rafts must be stored on owner's boat, or on brackets secured to the side of the dock. Dock boxes must be no larger than 72" wide, 26" high and 26" deep. They must be white and made of fiberglass. Dock steps must be secured to the dock, white and made of fiberglass. Dock wheels and dock guards must be of Taylor made quality.
- 28. All trailers owned by the TENANT shall be stored in a designated area and locked by the TENANT with a key being left with the yard, and TENANT'S name painted or stenciled on the trailer. The yard is not responsible for damage or theft of trailers.